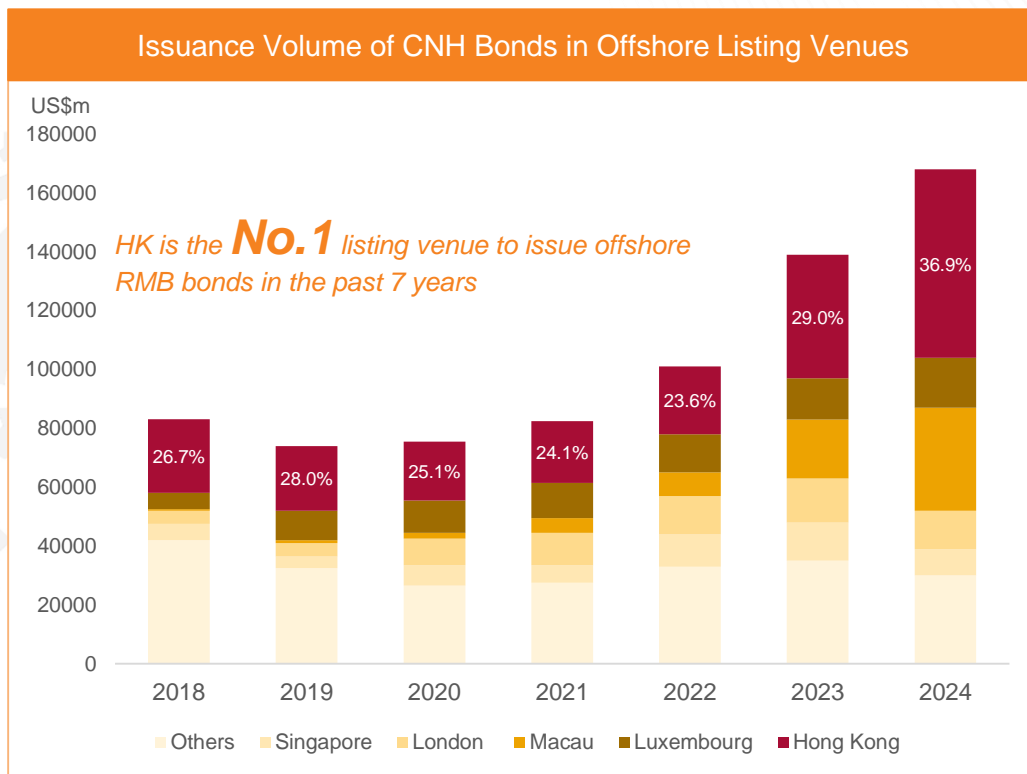


HONG KONG DEBT CAPITAL MARKET

2025, March



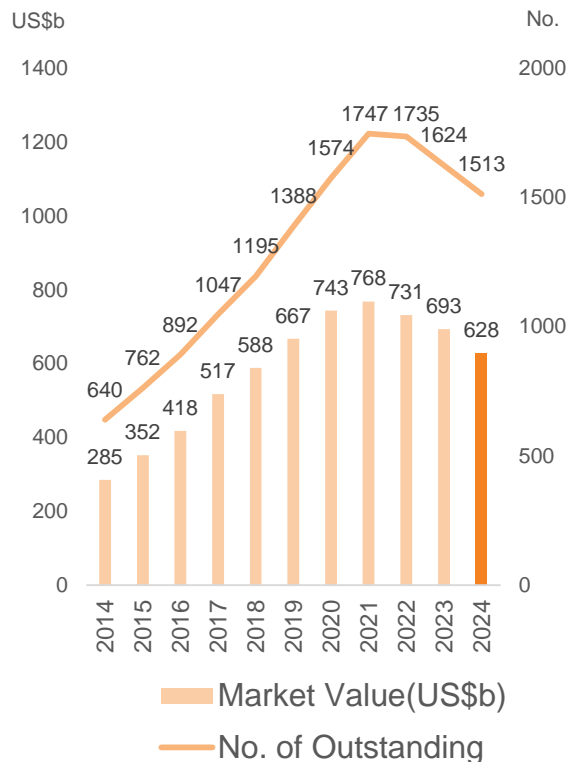
World's CNH Bond Issuance Center



Source: Bloomberg

HK Listed Bond Market

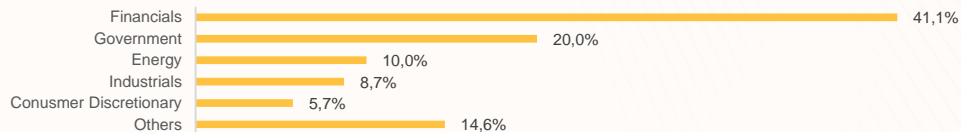
Outstanding Market Value and No. of Listed Debts in Hong Kong



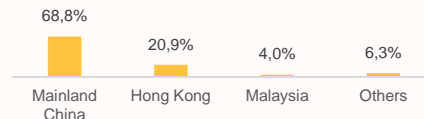
Source: HKEX

2024Y Breakdown on Outstanding Market Value

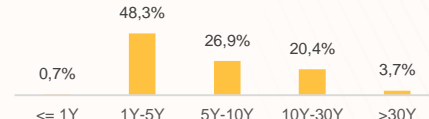
HKEX Listed Bond Outstanding Size Breakdown by Issuer



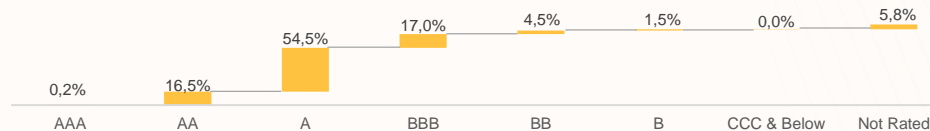
HKEX Listed Bond Outstanding Size Breakdown by Issuer Country



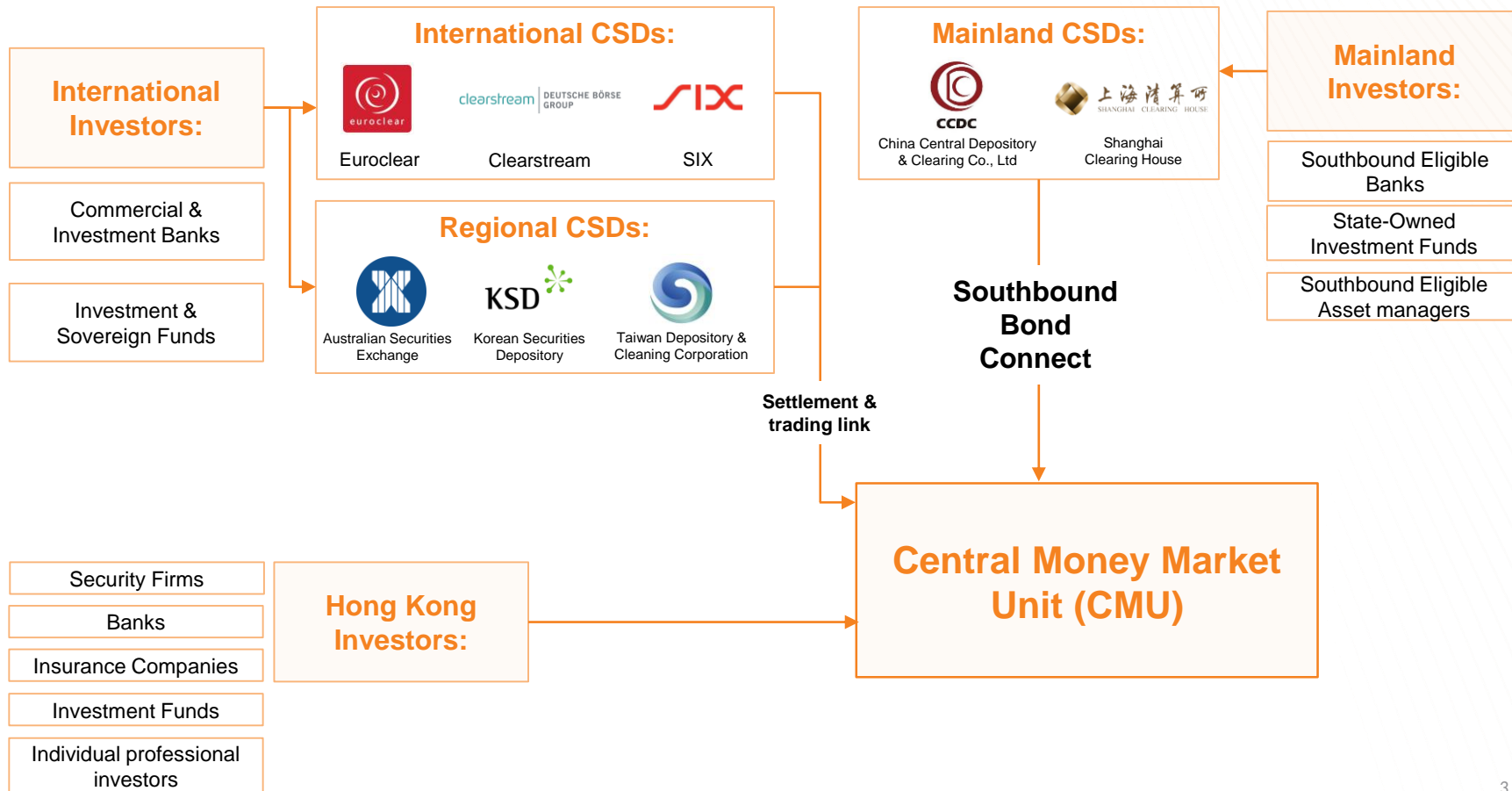
HKEX Listed Bond Outstanding Size Breakdown by Tenor at Issuance



HKEX Listed Bond Outstanding Size Breakdown by S&P Credit Rating



Investor base



Overview

- A Central Securities Depository owned by the HKMA
- \$5tn in assets under custody
(vs Euroclear: ~\$42tn, vs Clearstream: \$20tn)
- Gateway for overseas investments into the China Interbank Bond Market under Bond Connect
- 208 members

Services



Core Value Proposition

1

Global Coverage & Accessibility
Build linkages with global financial market infrastructures and connections with various jurisdictions

2

Gateway to China
Only offshore CSD supporting Bond Connect and participating in Mainland's CIPS

3

Majority of CIBM Trading by Overseas Investors Settled via CMU
Over 50% of CIBM trading by overseas investors was cleared and settled by CMU

4

Offshore RMB Bond Hub
Hong Kong's dominance in dim sum bond market demonstrates CMU's capabilities to support primary issuance

5

International Settlement Practices and Standards
Provides safe and efficient settlement arrangement for investors to access both onshore and offshore RMB debt capital markets

6

Continuous Adoption of Technology and Innovation
Assisted HKSAR Government in the issuances of digital green bonds since 2023; CMU systems is continuously upgraded to adapt to rapidly changing market environment

Strategic Milestones

2017

Launch of Northbound Bond Connect Service

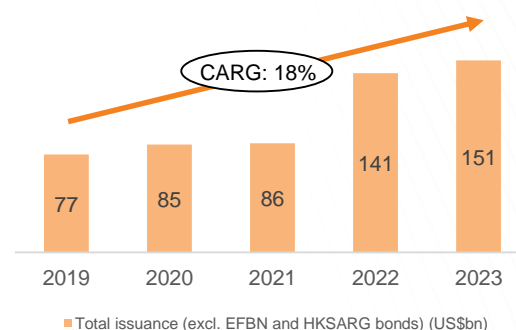
2018

Began to support issuance of Offshore RMB Bills for PBOC

2021

Launch of Southbound Bond Connect Service; became a direct participant of CIPS

Strategic Milestones





Myth 1

Hong Kong's debt capital market is for CNH only



Myth 2

There is no life outside 3 years for CNH debt capital market



Myth 3

Better go to Panda Market



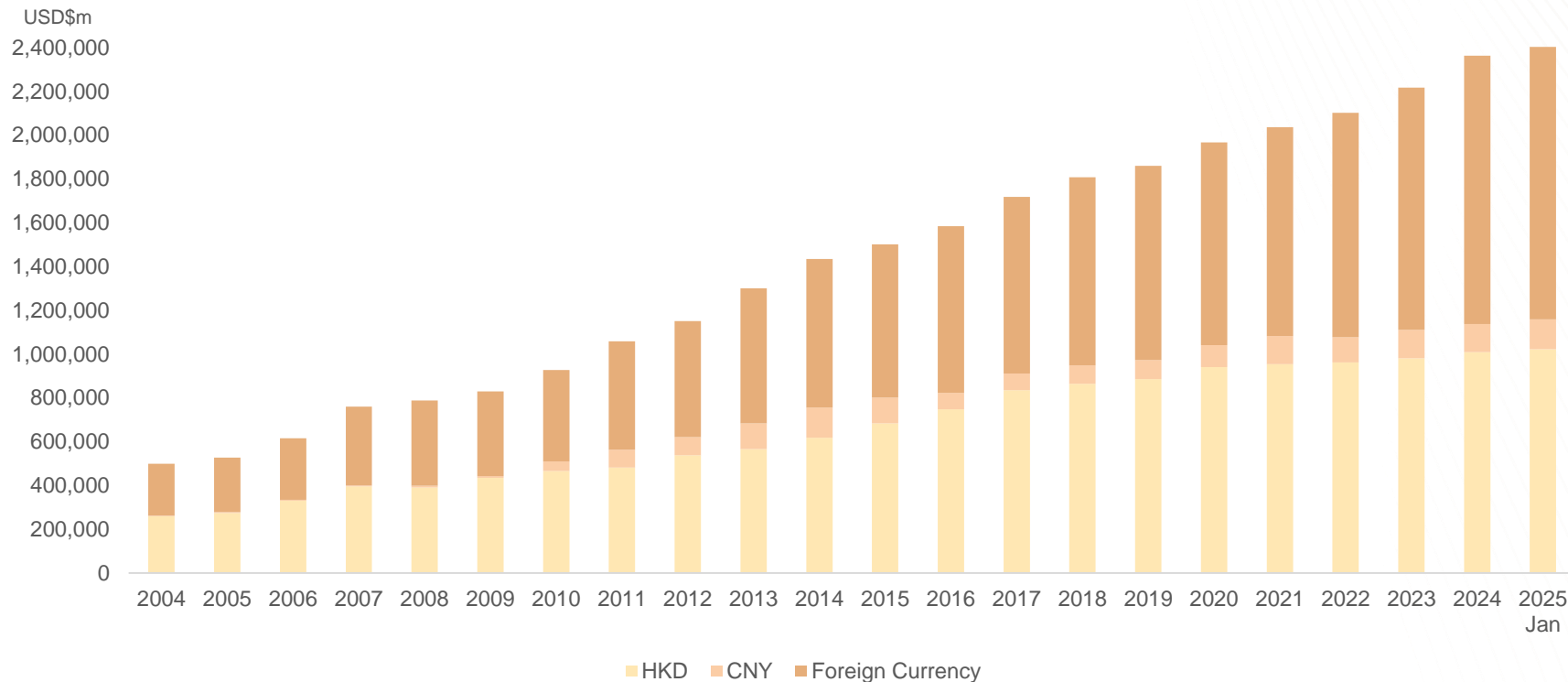
Myth 4

Hong Kong DCM for Chinese issuers only



Myth 1: “CNH only”. Liquidity in Hong Kong

HKMA Hong Kong Dollar, Renminbi and Foreign Currency Deposits



Myth 1: “CNH only”. Case study

Issuance Overview



The Government of Mongolia

Coupon Rate 6.625% p.a.
USD 500 Million
Tenor 5 Years

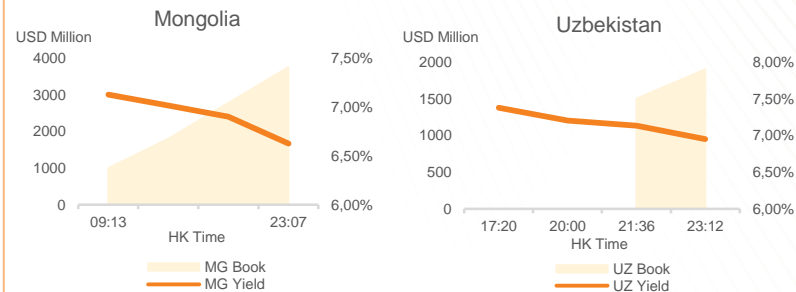


The Republic of Uzbekistan

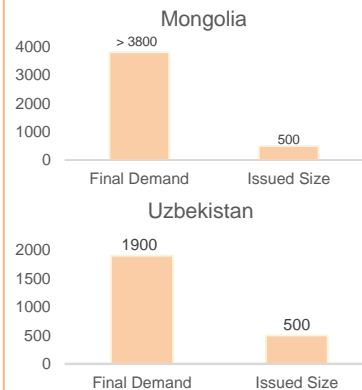
Coupon Rate 6.95% p.a.
USD 500 Million
Tenor 7.25 Years

Issuer	The Government of Mongolia		The Republic of Uzbekistan	
Issuer Rating	B+ (S&P) / B2 (Moody's) / B+ (Fitch)		BB- (S&P) / Ba3 (Moody's) / BB- (Fitch)	
Issuance Format	144A / Reg S, Senior Unsecured Note		144A / Reg S, Senior Unsecured Note	
Currency	USD		USD	
Amount	500 million		500 million	
Pricing Date	18 Feb 2025		18 Feb 2025	
Tenor	5 Years		7.25 Years	
Maturity	25 Feb 2030		25 May 2032	
IPG	7.125%		7.375%	
FPG	6.625%		6.95%	
Coupon	Fixed, Payable semi-annual		Fixed, Payable semi-annual	
Book Open in	Hong Kong		London	

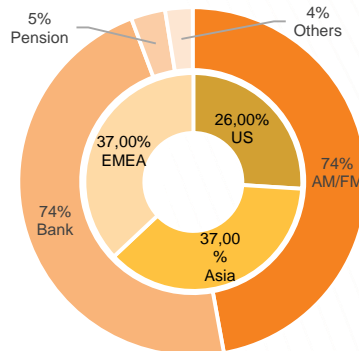
Book Building History



Total Demand & Issue Size

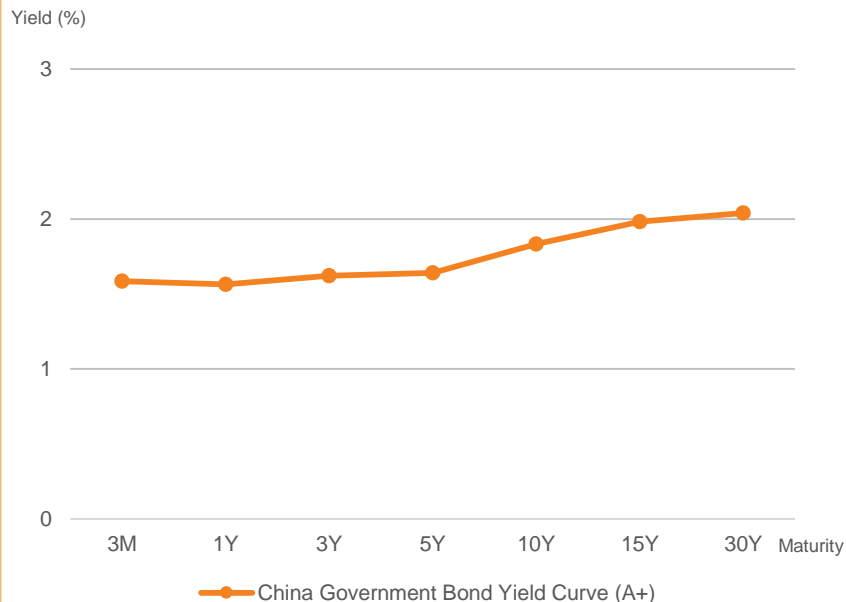


Mongolia: Investor Distribution



Myth 2. Longer tenors in CNH

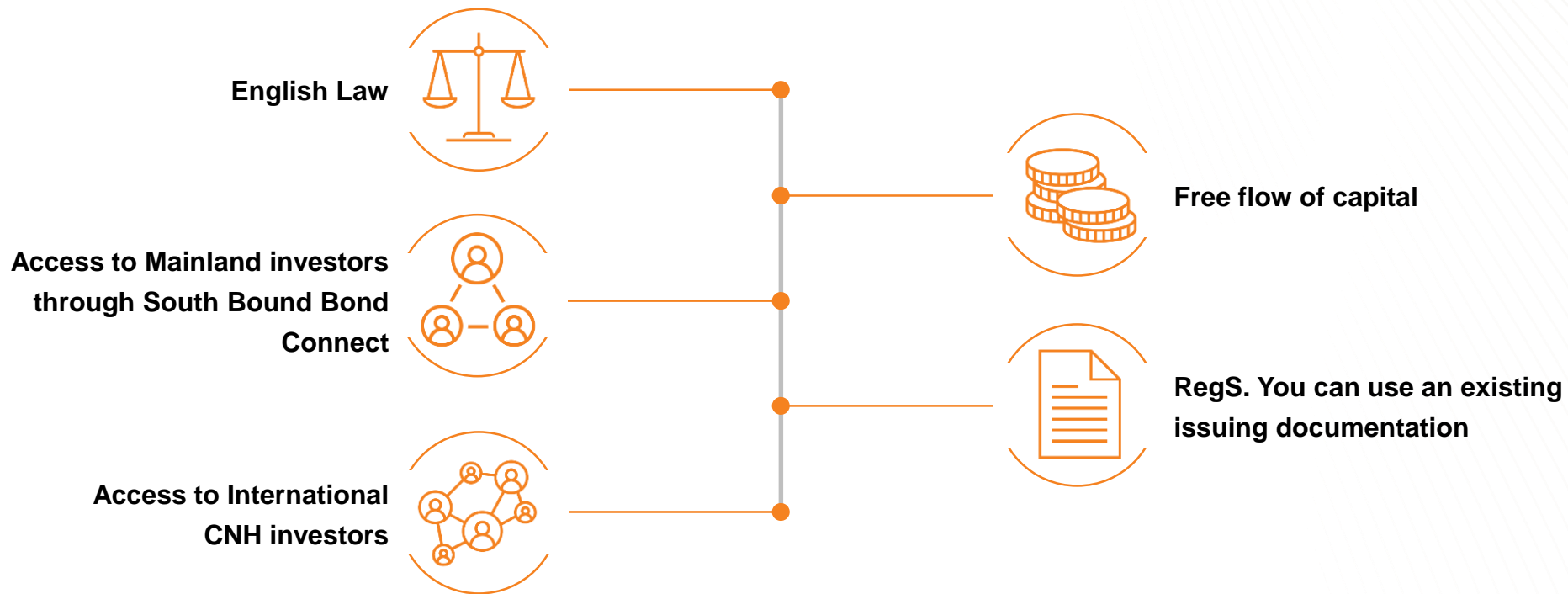
China Government Bond Yield Curve



Latest long-term CNH Deals

Company	Tenor	Issue Size (CNY)	Pricing Date
 Baidu Inc	5	7,500,000,000	03/05/2025
	10	2,500,000,000	
 Airport Authority Hong Kong	10	2,000,000,000	01/07/2025
	30	1,200,000,000	
 Alibaba Group Holding Limited	5	5,000,000,000	11/19/2024
	10	2,500,000,000	
	3.5	8,400,000,000	
	20	1,100,000,000	
 MTR Corporation Limited	10	3,000,000,000	09/10/2024
	30	1,500,000,000	

Myth 3.



Dim Sum Bond Issuers

Selection of issuers 2025 YTD



Issuer Name	Issue Date	Amount Issued (CNY)	Coupon (%)	Maturity	Ticker
SAUDI NTL BANK SG	2/25/2025	261,000,000	2.2	5/27/2025	YR631325 Corp
INTL BK RECON & DEVELOP	2/18/2025	500,000,000	2.46	2/18/2032	YR411569 Corp
ASIAN INFRASTRUCTURE INV	2/14/2025	200,000,000	2.5	2/14/2035	YR340574 Corp
FIRST ABU DHABI BANK PJS	2/13/2025	380,000,000	2.07	2/13/2026	YR246143 Corp
INTL BK RECON & DEVELOP	1/24/2025	300,000,000	1.75	1/24/2028	YS678928 Corp
SAUDI NTL BANK SG	1/22/2025	100,000,000	3.1	4/22/2025	YS707231 Corp
ASIAN INFRASTRUCTURE INV	1/22/2025	200,000,000	2.44	1/22/2035	YS526360 Corp
COUNCIL OF EUROPE	1/14/2025	2,200,000,000	2.28	1/14/2027	YS413651 Corp
ASIAN INFRASTRUCTURE INV	1/14/2025	200,000,000	2.48	1/14/2035	YS406770 Corp
SAUDI NTL BANK SG	1/2/2025	325,000,000	3.21	4/2/2025	YS299842 Corp
AFRICAN DEVELOPMENT BANK	3/25/2024	450,000,000	2.42	3/25/2025	ZD822990 Corp
ARAB ENERGY FUND	6/27/2024	500,000,000	2.55	6/27/2027	YX710313 Corp
ASIAN DEVELOPMENT BANK	3/14/2024	1,000,000,000	2.4	3/14/2027	ZD469904 Corp
ASIAN INFRASTRUCTURE INV	7/31/2024	588,000,000	2.885	7/31/2034	YW540411 Corp

Dim Sum Bond Issuers

Selection of issuers in 2024



Issuer Name	Issue Date	Amount Issued (CNY)	Coupon (%)	Maturity	Ticker
BANK FOR INTL SETTLEMENT	3/15/2024	1,000,000	2.2	6/15/2029	ZD485021 Corp
BPCE SA	1/30/2024	300,000,000	3.32	1/26/2027	ZF453831 Corp
CBQ FINANCE LTD	3/27/2024	710,000,000	3.54	3/27/2029	ZD858022 Corp
CORP ANDINA DE FOMENTO	6/7/2024	383,000,000	3.115	6/7/2028	YX475303 Corp
COUNCIL OF EUROPE	2/5/2024	200,000,000	2.5	2/5/2027	ZF595298 Corp
CREDIT IND ET COMMERCIAL	10/30/2024	556,000,000	2.84	10/30/2029	YU653536 Corp
EMIRATES NBD BANK PJSC	10/16/2024	155,000,000	3.6	10/16/2034	YU311012 Corp
EUROPEAN BK RECON & DEV	5/21/2024	480,000,000	2.49	5/21/2025	YX098819 Corp
FIRST ABU DHABI BANK PJS	3/13/2024	360,000,000	2.79	3/13/2026	ZD491551 Corp
INTL BK RECON & DEVELOP	7/26/2024	1,075,000,000	2.75	7/26/2034	YW546922 Corp
INTL FINANCE CORP	12/6/2024	553,000,000	2.0	12/8/2026	YT568460 Corp
OPEC FUND FOR INTL DEV	10/8/2024	330,000,000	1.75	10/8/2027	YU144139 Corp
OTP BANK NYRT	7/31/2024	300,000,000	4.1	7/31/2027	YW707333 Corp
QNB FINANCE LTD	11/26/2024	700,000,000	3.15	11/26/2029	YT378729 Corp
SAUDI NTL BANK SG	12/18/2024	300,000,000	2.85	6/18/2025	YS044595 Corp